

STURM, RUGER & CO., INC.

2011 Annual Meeting

Caution: Forward Looking Statements

Statements made in the course of this meeting that state the Company's or Management's intentions, hopes, beliefs, expectations or predictions of the future are forward-looking statements. It is important to note that the Company's actual results could differ materially from those projected in such forward-looking statements. Additional information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained from time to time in the Company's SEC filings, including but not limited to the Company's reports on Form 10-K for the year ended December 31, 2010 and Form 10-Q for the fiscal quarter ended April 2, 2011. Copies of these documents may be obtained by contacting the Company or the SEC or on the Company website at www.ruger.com/corporate/ or the SEC website at www.sec.gov. Furthermore, the Company disclaims all responsibility to update forward-looking statements.



Investment Highlights

- 62 years as one of the world's leading firearms brands.
- Experienced and engaged Board of Directors.
- Strong management team.
- Strong market position in rifles, revolvers and pistols.
- Ongoing commitment to new product development.
- We have maintained our market share gains of the past two years.
- Strong balance sheet; well positioned to take advantage of business opportunities as they arise.

• Improving fundamentals.

NYSE: RGR
Shares Outstanding: 18.9 Million
Price: \$20.94 (4/25/11)
Market Capitalization: \$395 Million



Company Profile

- Trailing 12-month sales: \$262 million, EPS: \$1.46 (ending 4/2/11).
- Manufacturing facilities in Newport, NH and Prescott, AZ.
- Engineering satellite office in Enfield, CT.
- Corporate office in Southport, CT.
- 1,200 non-union employees, plus 100-150 temporary employees.
- Investment castings division.
- Firearms Products:

Rifles	<u>Pistols</u>	Revolvers	<u>Shotguns</u>
Single-Shot Autoloading Bolt-Action Modern Sporting	Rimfire Centerfire	Single-Action Double-Action	Over & Under

- 2-step distribution: selling to 14 wholesale distributors.
- 287 Catalog SKUs.



Financial and Operational Highlights



$Consolidated\ Operating\ Results\ (\text{in Millions, except EPS})$

	2011	2010			
_	Q1	Q4	Q3	Q2	Q1
Revenues	\$75.4	\$64.1	\$58.4	\$64.4	\$68.3
Gross Margin	\$24.0	\$20.5	\$18.6	\$21.7	\$23.1
Operating Profit	\$12.5	\$8.6	\$9.3	\$12.6	\$12.9
	16.5%	13.4%	15.9%	19.6%	18.9%
EPS	\$0.42	\$0.30	\$0.32	\$0.43	\$0.44



Comparison of Underlying Performance (in Thousands)

	2011	2010			
	Q1	Q4	Q3	Q2	Q1
Reported Operating Profit	\$12,458	\$8,569	\$9,309	\$12,637	\$12,900
Adjustments					
LIF0	(590)	(1,264)	632	(285)	(122)
O/H Rate	158	(584)	298	62	(394)
D/L Rate	156	(98)	(132)	(79)	(55)
E&0 reserve	(125)	(365)	(378)	447	(761)
Frozen DB Pension Plan		7-1	-	TO #	400
Other	145	6	6	11	(68)
Total Adjustments	(256)	(2,305)	426	156	(1,000)
Adjusted Operating Profit	\$12,202	\$6,264	\$9,735	\$12,793	\$11,900
	16%	10%	17%	20%	17%

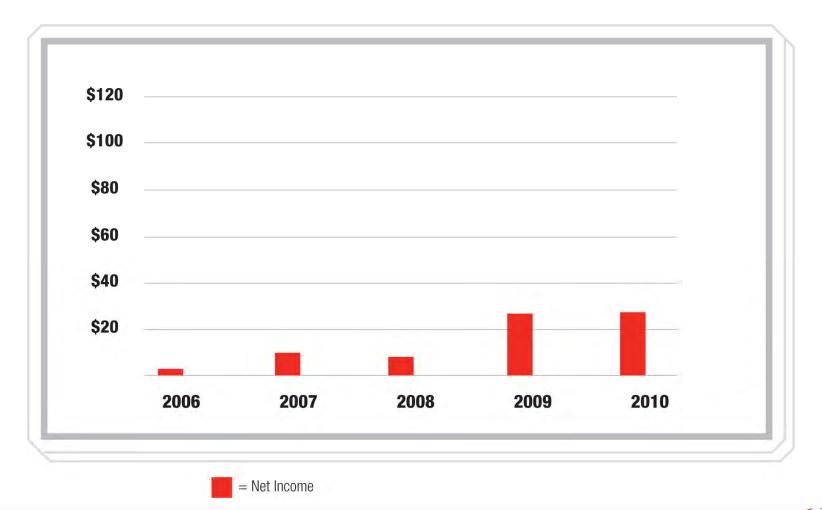


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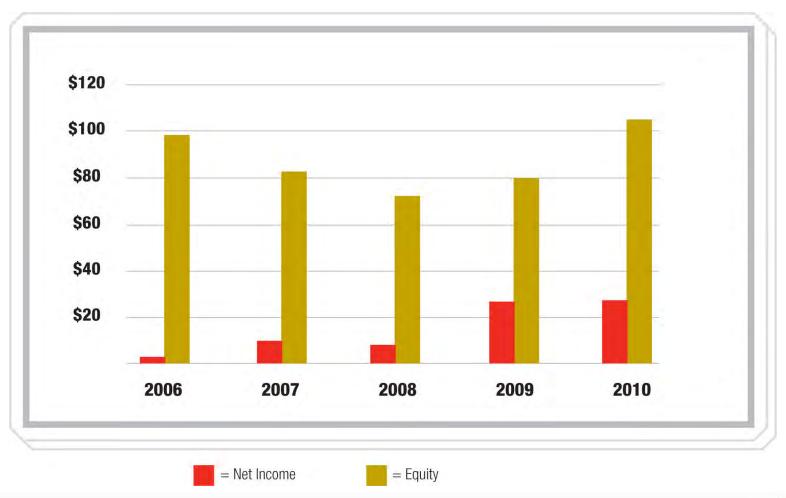


Return on Shareholders' Equity (in Millions)



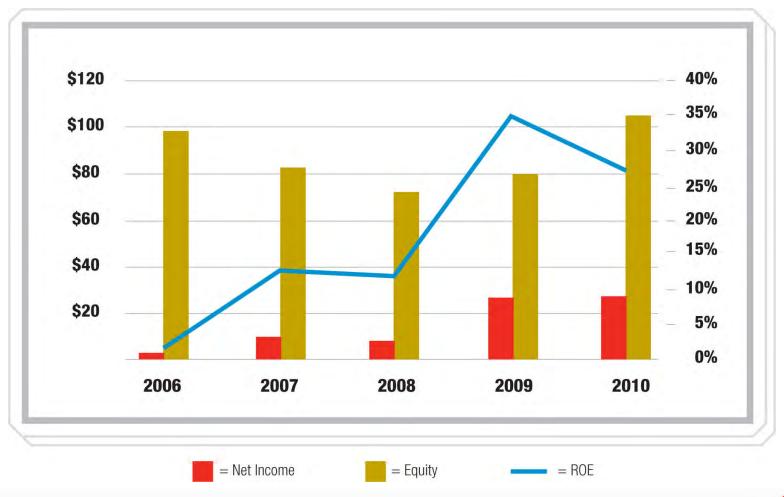


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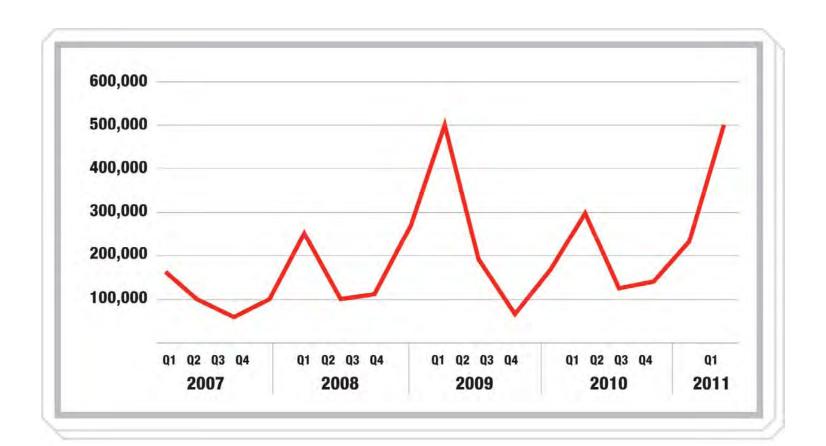




Market Conditions

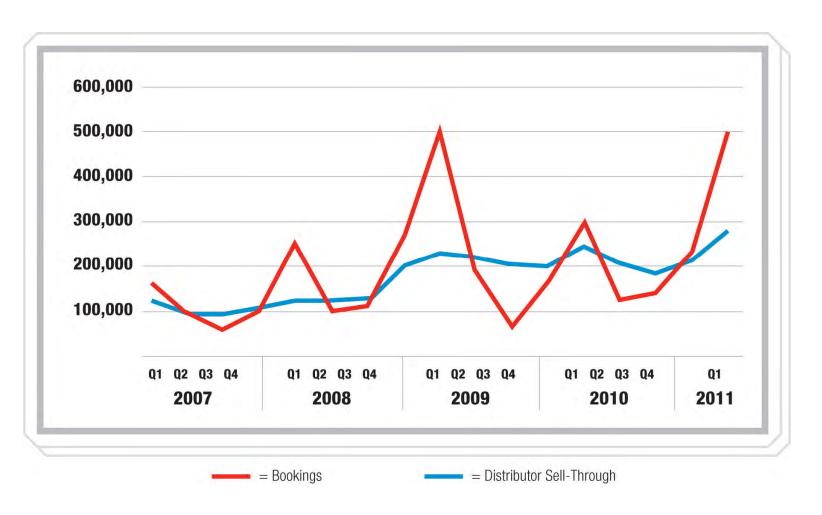


$Bookings \ ({\sf in \ Units})$



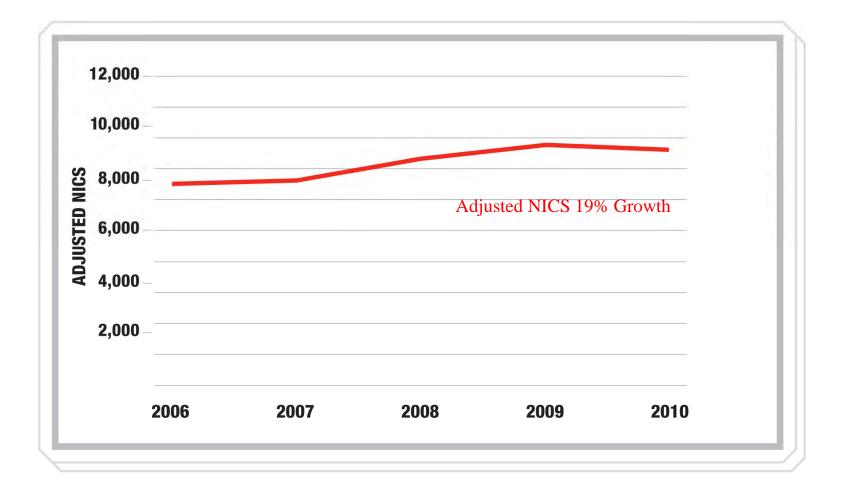


Bookings & Distributor Sell-Through (in Units)





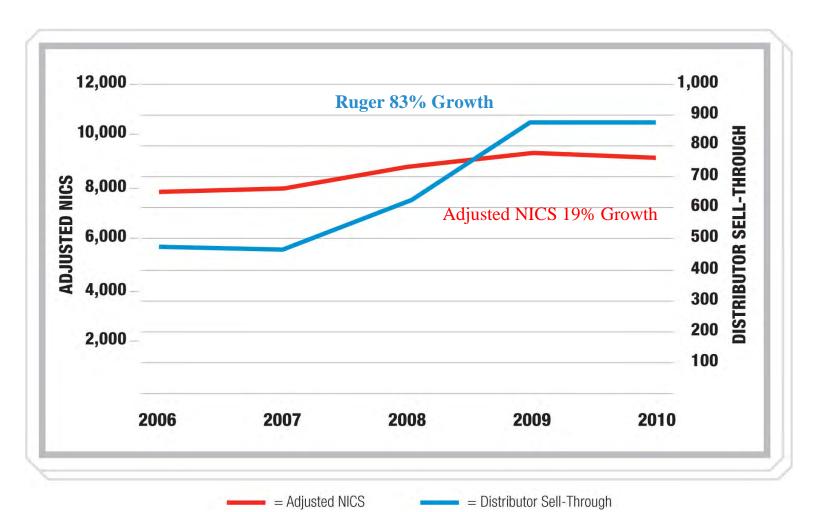
Trends in Retail Demand (in Thousands)



The adjusted National Instant Criminal Background Check System data presented above was adjusted by the National Shooting Sports Foundation to eliminate background checks associated with permit checks rather than firearm sales.



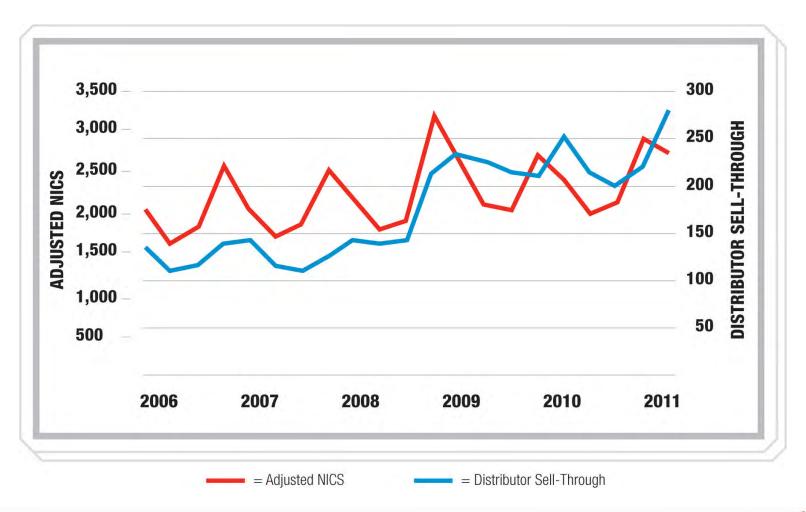
Trends in Retail Demand (in Thousands)



The adjusted National Instant Criminal Background Check System data presented above was adjusted by the National Shooting Sports Foundation to eliminate background checks associated with permit checks rather than firearm sales.



Quarterly Trends in Retail Demand (in Thousands)



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Market Share Movement

Product Category 2009

Single-Action Revolvers Maintained

Double-Action Revolvers (LCR) Gained

Rimfire Pistols Maintained

Centerfire Full-Size (SR9)

Maintained

Centerfire Compact (LCP)

Gained

Mini-14 Rifles Maintained

Hunting Rifles Maintained

Rimfire Rifles Gained

Modern Sporting Rifles (SR-556) Gained

(Based on Management Estimates and Distributor Commentary)



Market Share Movement

Product Category		2009	2010
Single-Action Revolvers		Maintained	Maintained
Double-Action Revolvers (LC	CR)	Gained	Maintained
Rimfire Pistols		Maintained	Maintained
Centerfire Full-Size (SR9 & S	SR40)	Maintained	Maintained
Centerfire Compact (LCP & S	SR9c)	Gained	Gained
Mini-14 Rifles		Maintained	Maintained
Hunting Rifles		Maintained	Lost
Rimfire Rifles		Gained	Maintained
Modern Sporting Rifles (SR-	556)	Gained	Maintained

(Based on Management Estimates and Distributor Commentary)



New Product Development



Highlighted New Products: 2010 & YTD 2011

3 New Platform Products

LC9 / Scout Rifle / SR1911

31 New Product Derivatives

Including the LCR-357 / SR9c / SR40

91 Distributor Specials

Including the 100th Anniversary BSA 10/22

















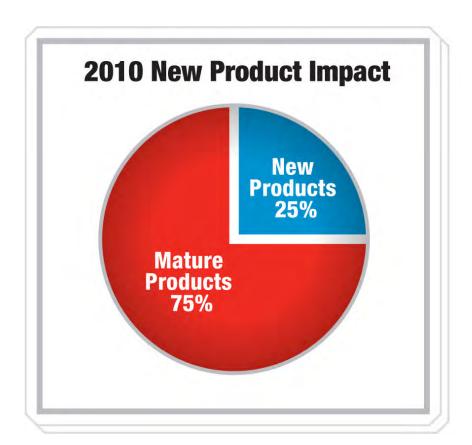
THE RUGER GUNSITE SCOUT RIFLE





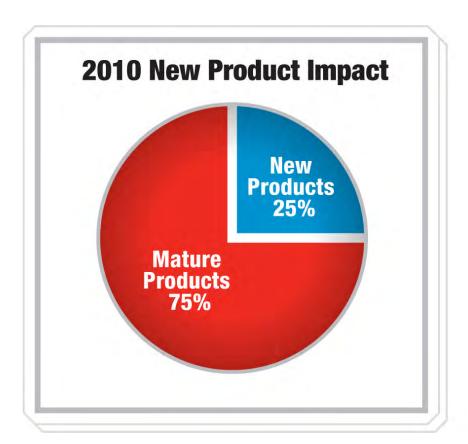


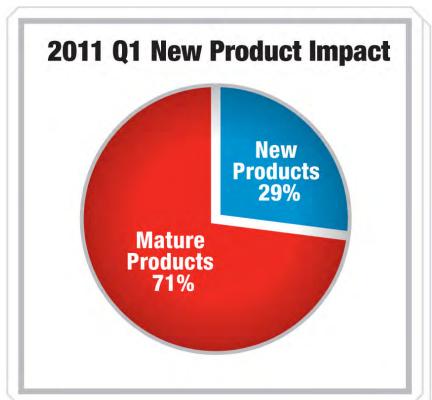
New Product Impact





New Product Impact







Recognition & Media Coverage



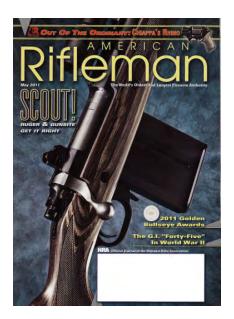


One company continues to produce American-Made firearms that impress and perform at all levels — Ruger® and the award-winning Ruger® Compacts.

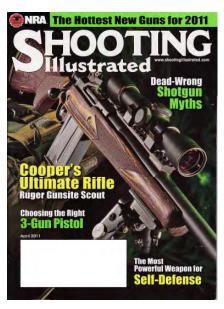
Editorial Coverage

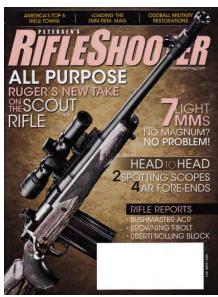






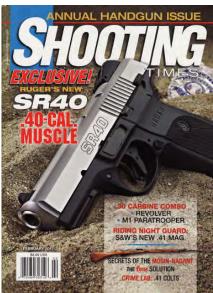




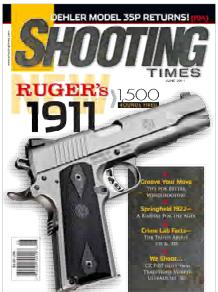


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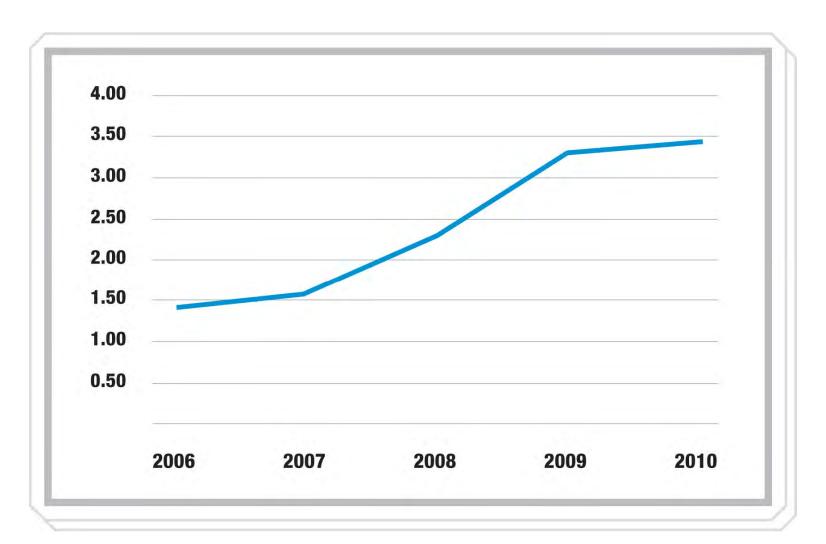




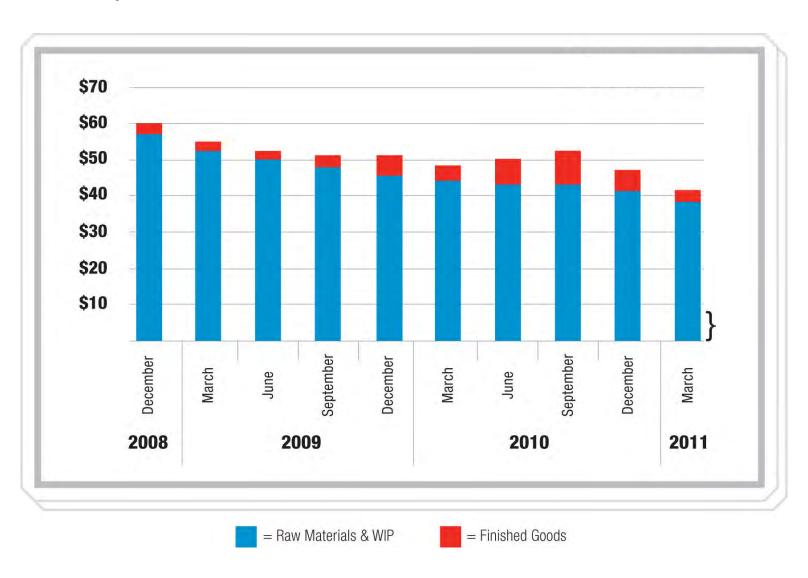
Liquidity



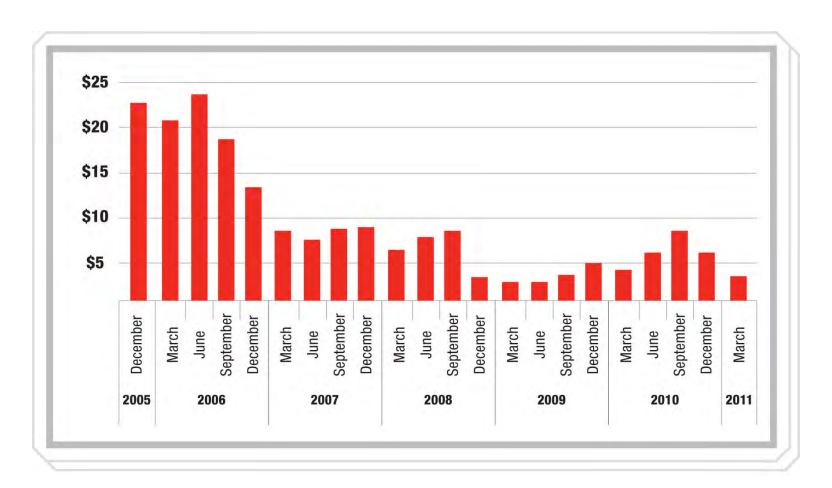
Inventory Turns



Inventory Reduction (in Millions)

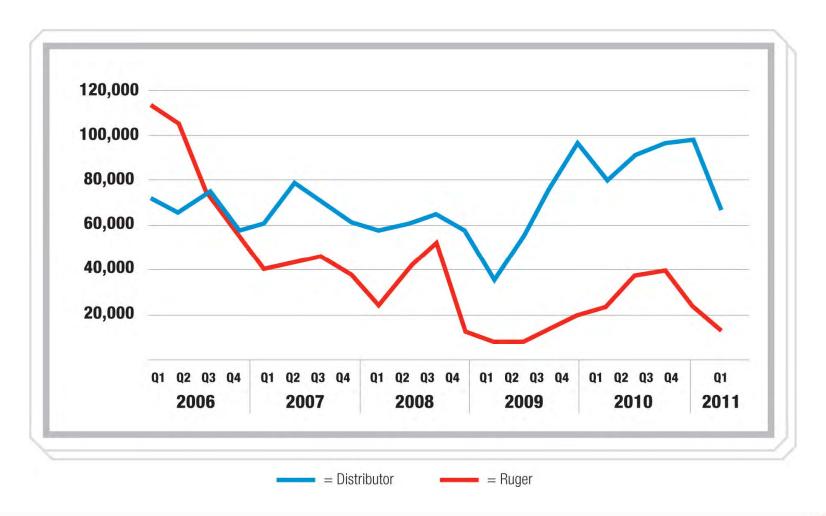


Finished Goods Seasonality (in Millions)



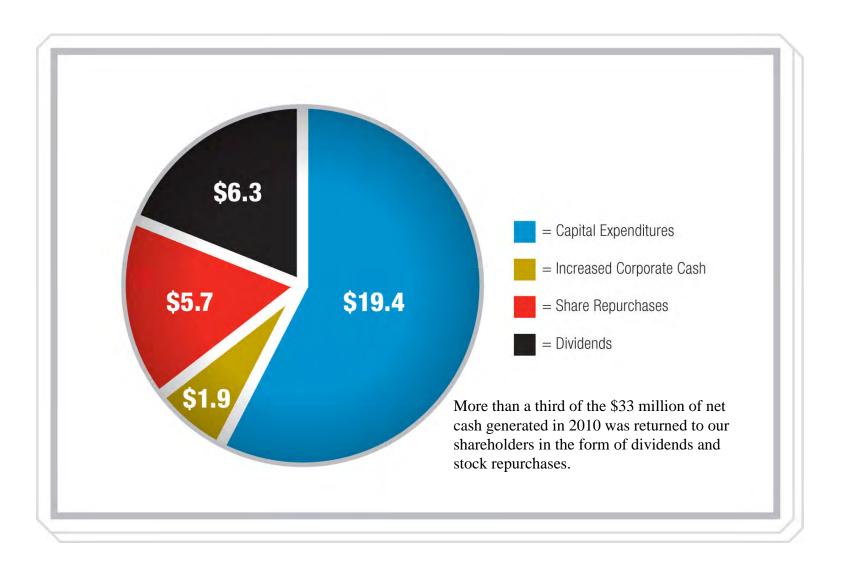


Finished Goods Inventory (in Units)

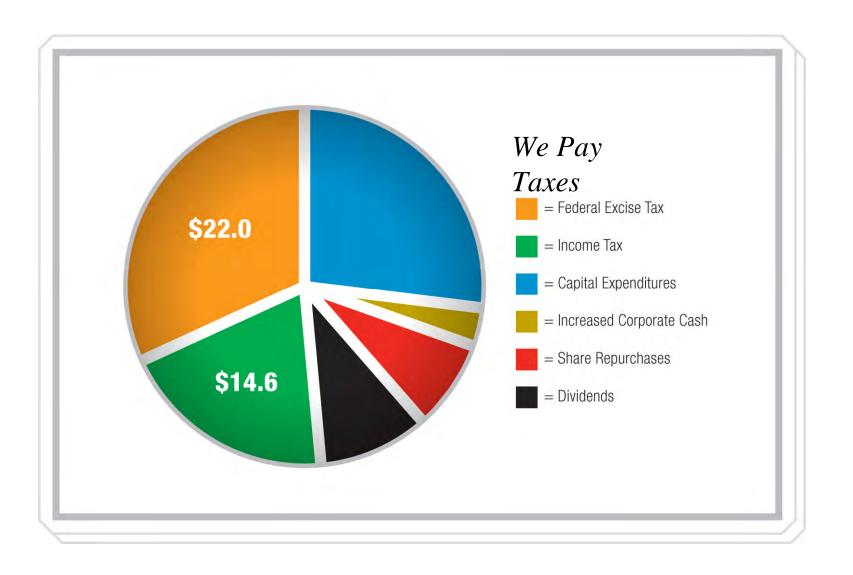




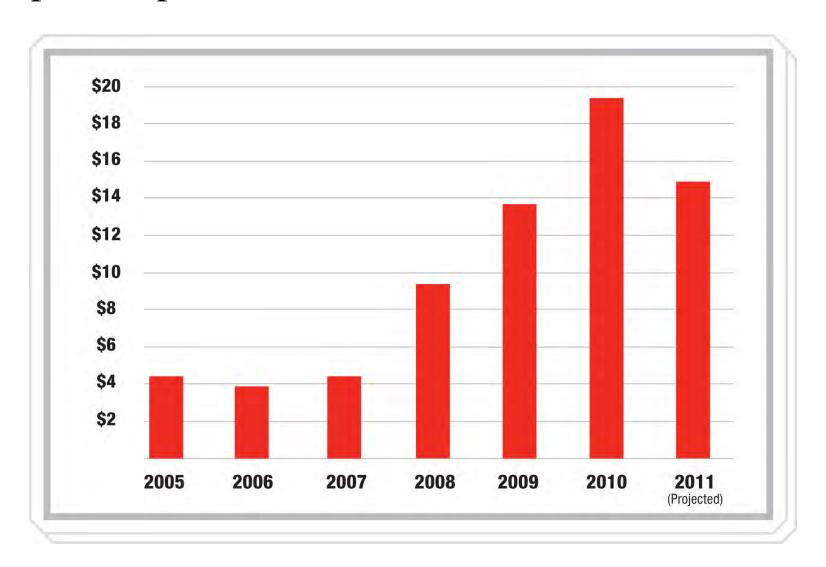
2010 Capital Allocation (in Millions)



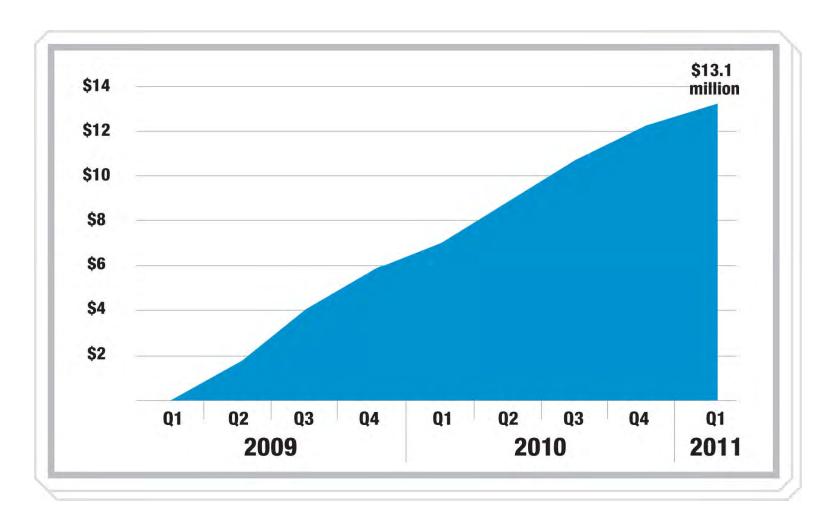
2010 Capital Allocation (in Millions)



$Capital\ Expenditures:\ {\tt Investing\ in\ Top-Line\ Growth\ (in\ Millions)}$

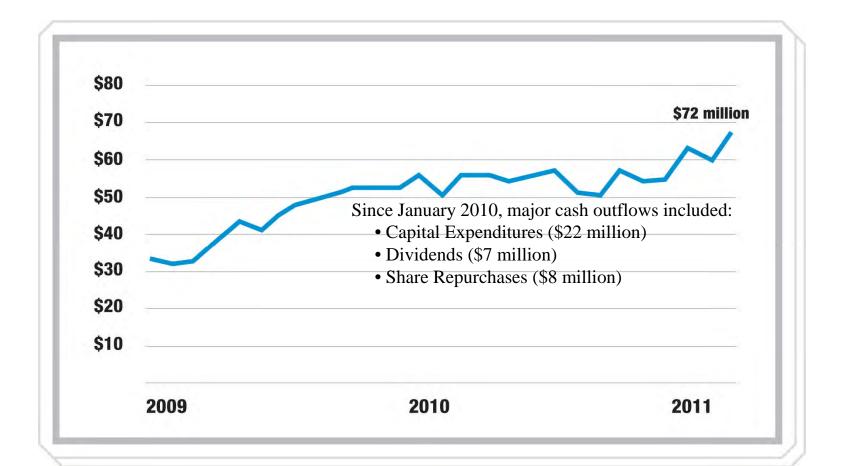


Cumulative Dividends Paid (in Millions)



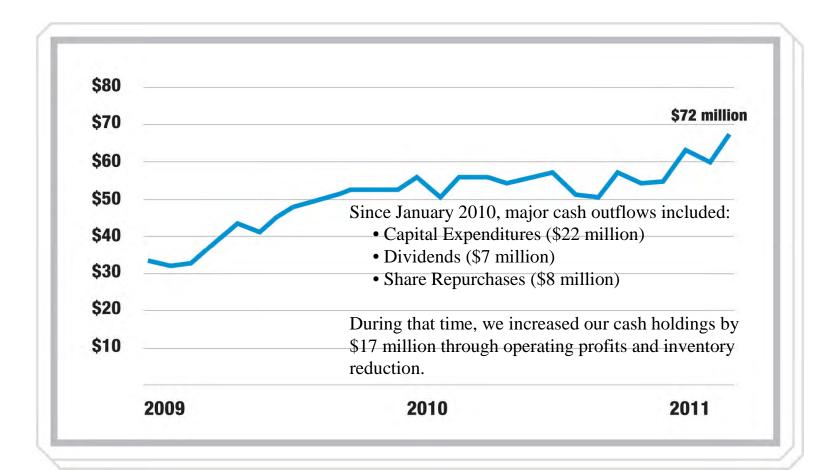


Cash Balance (in Millions)



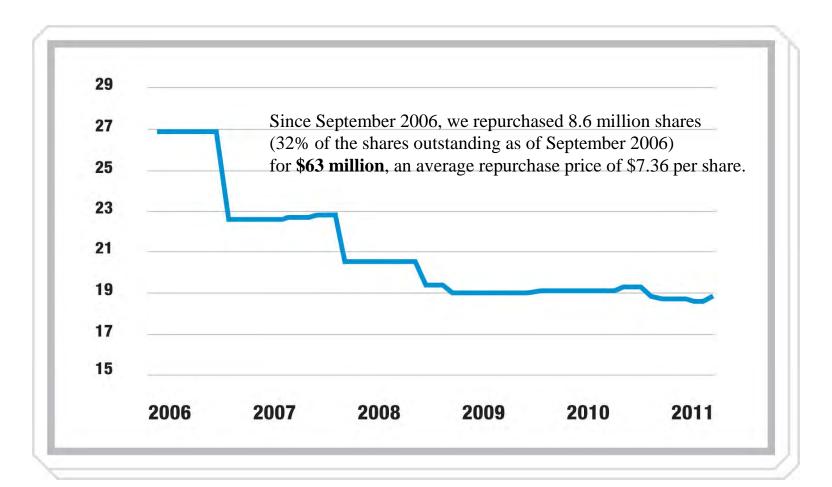


Cash Balance (in Millions)





$Shares\ Outstanding\ ({\it in\ Millions})$





Investor Communications

We anticipate releasing 2011 quarterly earnings and holding investor conference calls on the following dates:

Period	Earnings Release	Conference Call
Q2 2011	July 27, 2011	July 28, 2011
Q3 2011	October 26, 2011	October 27, 2011
Q4 2011	February 22, 2012	February 23, 2012





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Next Stop: NRA Show



Questions



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Thank You